

## Bequant Customer Pricing - BTA Product

Monthly Pricing Configurations (Devices and Bandwidth in Gbps Accelerated)					
Configuration	Devices	Bandwidth (Gbps)	License/Support	Monthly Charges	Hardware Cost
1 Device and 1 Gbps	1	1	Included	\$304	\$1,500
1 Device and 2 Gbps	1	2	Included	\$581	\$1,500
1 Device and 3 Gbps	1	3	Included	\$671	\$1,500
1 Device and 4 Gbps	1	4	Included	\$760	\$1,500
1 Device and 5 Gbps	1	5	Included	\$850	\$1,500
1 Device and 6 Gbps	1	6	Included	\$938	\$1,500
1 Device and 7 Gbps	1	7	Included	\$1,028	\$1,500
1 Device and 8 Gbps	1	8	Included	\$1,117	\$1,500
1 Device and 9 Gbps	1	9	Included	\$1,207	\$1,500
1 Device and 10 Gbps	1	10	Included	\$1,296	\$1,500

Perpetual Pricing Configurations (1st Year Maintenance/Support included)					
Configuration	Devices	Bandwidth (Gbps)	License/Support	(After 1st Year) Yearly maint. Cost	Hardware Cost
1 Device and 1 Gbps	1	1	\$5,529	\$553	\$1,500
1 Device and 2 Gbps	1	2	\$10,569	\$1,057	\$1,500
1 Device and 3 Gbps	1	3	\$12,194	\$1,219	\$1,500
1 Device and 4 Gbps	1	4	\$13,820	\$1,382	\$1,500
1 Device and 5 Gbps	1	5	\$15,446	\$1,545	\$1,500
1 Device and 6 Gbps	1	6	\$17,071	\$1,707	\$1,500
1 Device and 7 Gbps	1	7	\$18,697	\$1,870	\$1,500
1 Device and 8 Gbps	1	8	\$20,323	\$2,032	\$1,500
1 Device and 9 Gbps	1	9	\$21,949	\$2,195	\$1,500
1 Device and 10 Gbps	1	10	\$23,574	\$2,357	\$1,500

Note 1: Device handles copper/sfp+ links | Device handling up to 5Gbps = \$1,500 and up to 10Gbps = \$1,800 | Does not include the cost of a bypass switch

Note 2: Monthly Price is incremental: 1Gbps = \$304 and 2nd Gbps adds \$277 and each 1Gbps thereafter adds \$89

Note 3: Perpetual License is incremental: 1Gbps = \$5,528 and 2 Gbps adds \$5,040 and each 1Gbps thereafter adds \$1,626

Note 4: Support is defined as Next Business Day